

SHARE TO **GET REWARDS**

REWARDS ARE A 'THANK YOU' FOR SHARING!



- Referrers are encouraged to thoroughly explain the policies and values of Good Driver Mutuality.
- 2. We welcome safe drivers who value honesty and kindness to the Good Driver Mutuality community.
- 3. Referrers should emphasize Good Driver Mutuality is not an auto insurance product.

- For additional details, refer to the

Good Driver Mutuality Program: Statement of Policies and Procedures.

Ongoing Bonuses

1. Leadership bonus

2. Bonus Pool

3. Regional Director Bonus

4. Renewal Bonus

Compensation Plan

 ZOOM ID: 89414008230
 Passcode: 879425

 Every Thursday: PT 1:00 PM | CT 3:00 PM | ET 4:00 PM

Limited-time Bonuses

| Direct Referral Double Bonus | x2 |
|------------------------------|-----------------|
| Achiever Training Bonus | \$300 |
| 3×3 Duplication Bonus | \$750 |
| 3×L2 Duplication Bonus | \$2500 |
| 3×L3 Duplication Bonus | Tesla model3 |
| | TED. |
| | |

1. Leadership Bonus

| Affiliates | | | | | | | | Leadership | | |
|------------|---|--|--------------------------|------------------------|----------------------------|------------------------------|---------------------------------------|---------------------------------------|---------------------------------|---|
| | L1 | >>>>> | L2 | L3 | L4 | L5 | L6 | L7 | L8 | bonus paid immediately |
| Member | Directly refer 5 vehicles | Rank Advancement & Maintenance Requirements: One additional direct referred vehicle at each level | 6 | 7 | 8 | 9 | 10 | 11 | 12 | Commission based on Mutuality Plan Quote Amount |
| | Training Examination Enrollment Fee: \$9.90 | Accumulated points (500 per vehicle) Max single line percentage: 70% | 12,000 24 vehicles | 50,000 100 vehicles | 200,000 400 vehicles | 500,000 1,000 vehicles | 1,000,000 <i>2,000</i> vehicles | 2,000,000 <i>4,000</i> vehicles | 5,000,000 10,000 vehicles | |
| ✓ | \checkmark | | ✓ | \checkmark | \checkmark | \checkmark | \checkmark | \checkmark | \checkmark | 10% |
| | ✓ | | ✓ | \checkmark | √ | ✓ | ✓ | ✓ | ✓ | 8% |
| | | | ✓ | \checkmark | √ | ✓ | ✓ | ✓ | ✓ | 5% |
| | | | | \checkmark | ✓ | ✓ | ✓ | ✓ | ✓ | 3% |
| | | | | | ✓ | ✓ | ✓ | √ | \checkmark | 2% |
| | | | | | | ✓ | ✓ | ✓ | ✓ | 1.5% |
| | | | | | | | ✓ | ✓ | ✓ | 1.5% |
| | | | | | | | | ✓ | ✓ | 1.5% |
| | | | | | | | | | ✓ | 1.5% |

Renewal Requirement: If a mutuality plan is canceled within 90 days, any points awarded will be deducted, and bonuses previously given will be subtracted from future bonuses. Please stay updated on the renewal rate via the Good Driver App.

Performance Contribution: After a downline reaches L8, no additional points are earned from the L8 leg, but the 9 levels of bonuses will continue to be awarded for that leg.

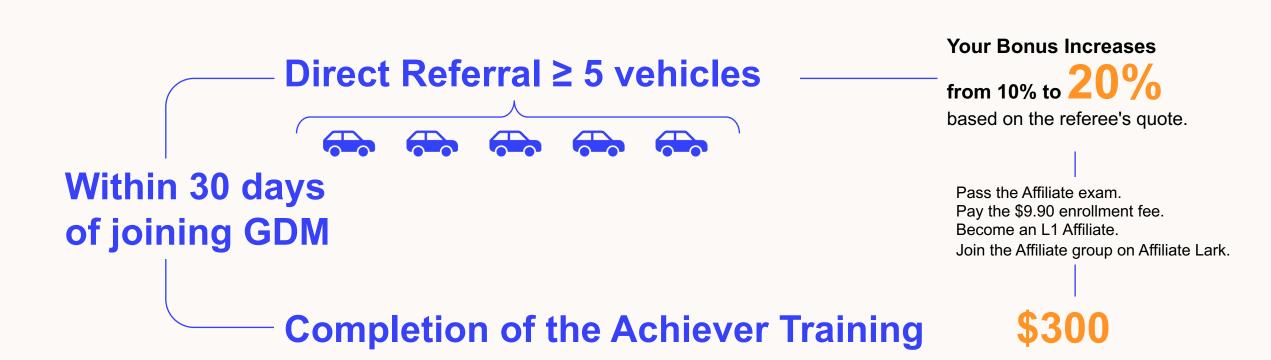
Rank Maintenance: Affiliates must maintain the required number of direct referrals for each level. If a member exits or doesn't renew, causing the affiliate to drop below the required number of referrals, the affiliate has 30 days to replace the lost referrals and withdraw the bonus. During this 30-day period, the bonus for the original rank cannot be withdrawn. If the referrals are not replaced within 30 days, the affiliate will be moved to the corresponding lower rank. **Future Changes**: When the platform reaches 100,000 Mutuality Plans, the direct referral requirement for upgrading to L1 will revert to 8 vehicles. Each subsequent level increase will require one additional direct referral.

Available from: February 21, 2025 Limited to the first 200 L1 advancements

Limited-time

Bonus

New Star Bonuses are bigger than ever!

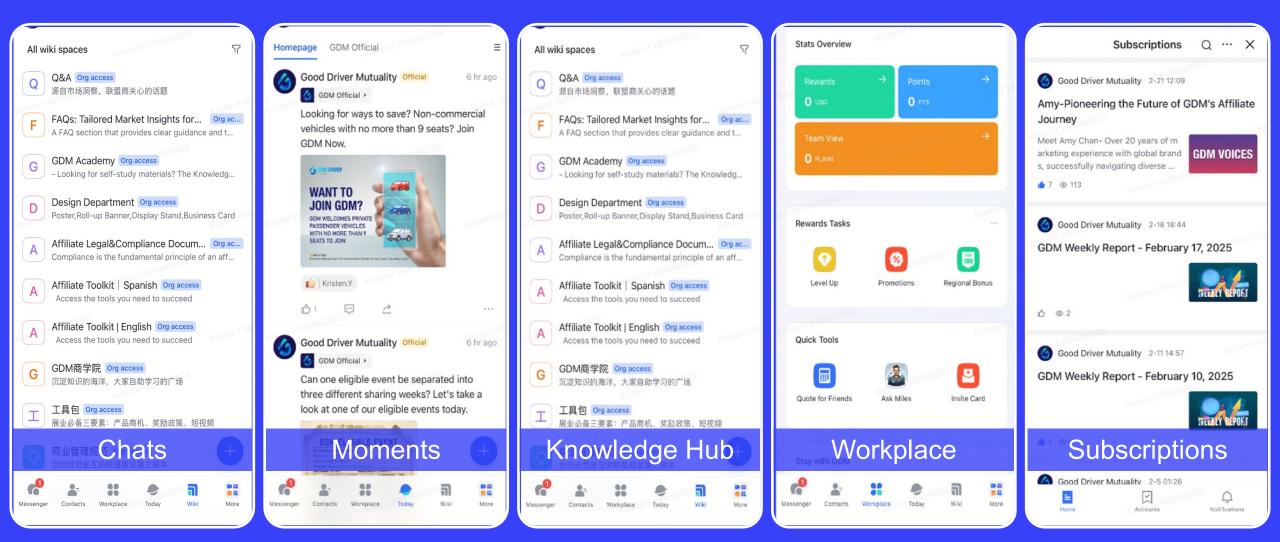


Bonus Rules: Both tasks can be completed simultaneously, but Bonus 2 is only available after Bonus 1 is achieved.

Bonus Settlement: Ongoing bonuses, such as the "Leadership Bonus," are paid immediately. The additional 20% bonus based on the quote will be paid on Day 30, if achieved.

Renewal Requirement: If a mutuality plan is canceled within 90 days, any points awarded will be deducted, and bonuses previously given will be subtracted from future bonuses. Please stay updated on the renewal rate via the Good Driver App.

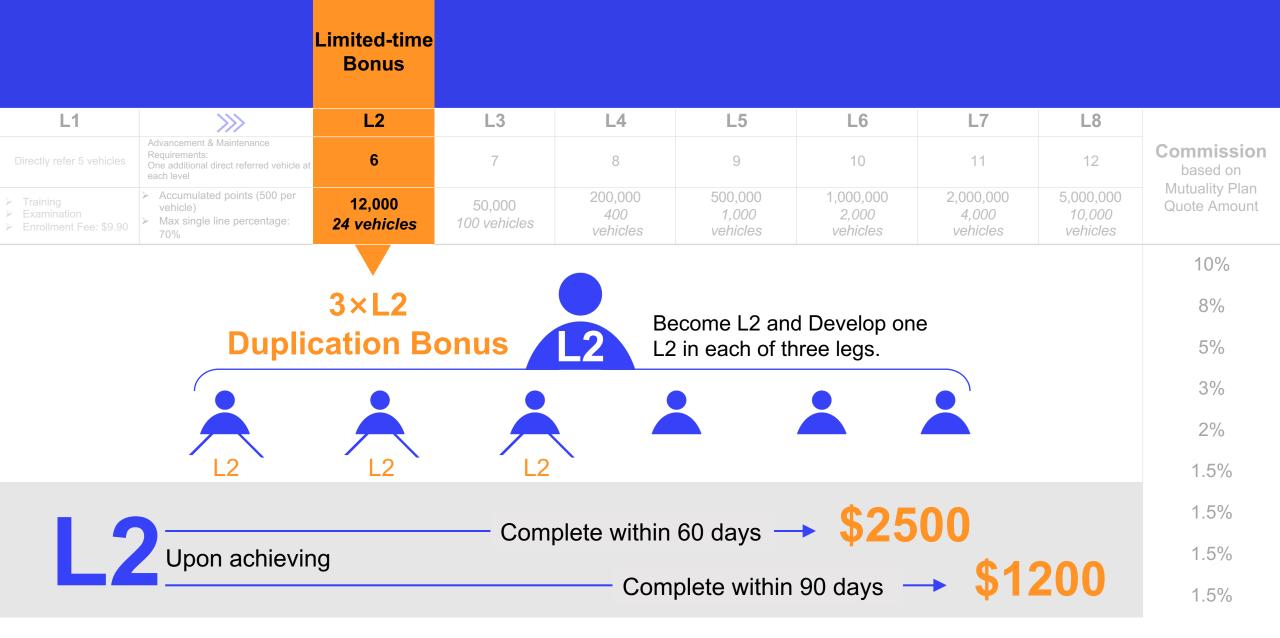
Affiliate Lark – Maximize Your Work Efficiency





Bonus Payment Timing: The bonus will be issued either 30 days or 60 days after achieving L1, depending on which bonus was earned, with an additional 7-day period for payment.

Renewal Rate Requirement: To qualify for the bonus, the 90-day renewal rate must be 85% or higher. Please monitor the renewal rate through the Good Driver app.



Bonus Payment Timing: The bonus will be issued either 60 days or 90 days after achieving L1, depending on which bonus was earned, with an additional 7-day period for payment.

Renewal Rate Requirement: To qualify for the bonus, the 90-day renewal rate must be 85% or higher. Please monitor the renewal rate through the Good Driver app.



Reward Settlement: The bonus includes a physical item (Tesla Model 3). Delivery may be affected by third-party services, delivery timing, or the recipient's address. Final delivery details, including timing and method, will be confirmed through direct communication.

Renewal Rate Requirement: To qualify for the bonus, the 90-day renewal rate must be 85% or higher. Please monitor the renewal rate through the Good Driver app.



For each new Mutuality Plan, 3.5% of the Quote Amount will be distributed to bonus pools A (1.5%), B (1%), and C (1%) each month.

| L5+ | | | | | |
|--|--------|--------|---------------|--|--|
| At least 3 legs must each increase by 20,000 points within a calendar month. (Excludes L8 Legs) | 3 legs | 4 legs | 5 legs | | |
| Multiple bonus pools may be earned in the same month. | Α | A+B | A+B+C | | |

Bonus Payment Timing: Bonuses are paid in the month after you meet the qualification criteria. For example, if you qualify in February, you'll receive your bonus in March. **Renewal Rate Requirement**: To receive bonuses, the 90-day renewal rate must be 85% or higher, and there should be no fraudulent activities during this period. Please monitor the renewal rate through the Good Driver app.

3. Regional Director

For each new Mutuality Plan, 1% of the Quote Amount in the reward region w be evenly distributed among regional partners.

L5 TOP100 Achievers

- 1. The Top 100 are ranked based on the time taken to reach L5.
- 2. First-come, first-served, with selection within available capacity.
- 3. Reward Distribution Period: Until December 31, 2025.
- **4. Renewal Rate Requirement:** The 90-day renewal rate must be 85% or higher, and there should be no fraudulent activities during this period. A 7-day data check is required before region selection. During the reward distribution process, the renewal rate will be continuously monitored; if it falls below 85%, rewards will be suspended. Please monitor the renewal rate through the Good Driver app.

Second Round Competition:

2026 regional rewards will be ranked based on performance in 2025. Detailed rules will be announced in a later date. Third Round Competition : TBD

| Area | Number of Partners |
|----------------|-----------------------|
| California | 5 |
| Texas | 4 |
| Florida | 4 |
| Ohio | 3 |
| Pennsylvania | 3 |
| Illinois | 3 |
| Michigan | 3 |
| Georgia | 2 |
| North Carolina | 2 |
| New Jersey | 2 |
| Virginia | 2 |
| Washington | 2 |
| Tennessee | 2 |
| Arizona | 2 |
| Indiana | 2 |
| Missouri | 2 |
| Wisconsin | 2 |
| Los Angeles | 2 |
| Other Areas | 1 |

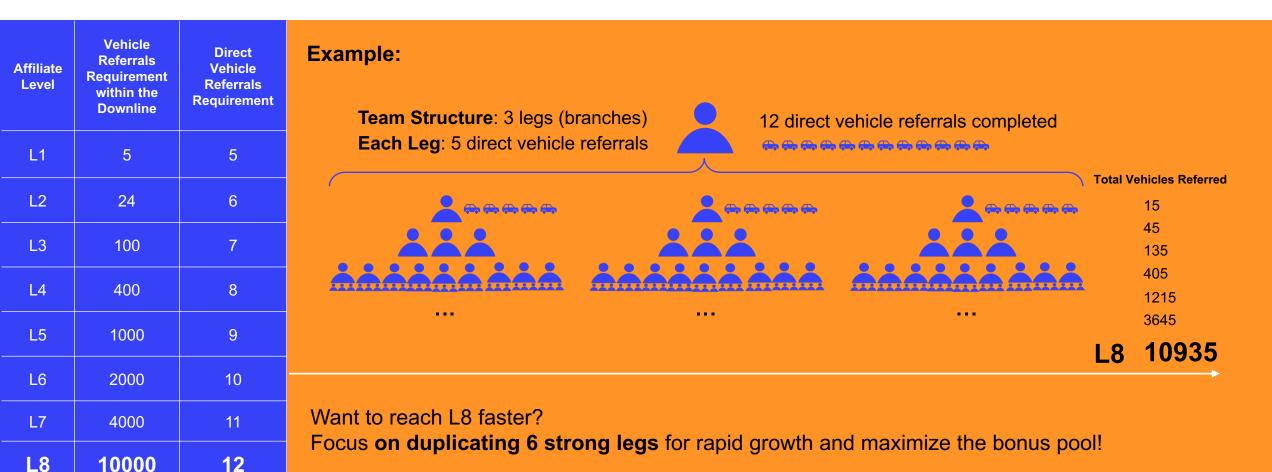
4. Renewal Bonus

| L8 | ★ ★ L8 | | | | |
|--|--|--------------------------------|-------------|-------------|-------------|
| Reward Eligibility | Reward Eligibility | | | | |
| 1% of 1 st renewal outside of the L8 legs. | 1% of the 2nd renewal outside of the two-star L8 legs. | 1% of 3rd renewal | 4th renewal | 5th renewal | 6th renewal |

Rewards for the third to sixth renewals will be announced at a later date.

Renewal Rate Requirement: The 90-day renewal rate must be 85% or higher, and there should be no fraudulent activities during this period. Failure to meet these criteria will result in the suspension of rewards. Please monitor the renewal rate through the Good Driver app.

How to Build an L8 Team



Disclaimer: These figures are estimates and are subject to actual results.

Need help with promoting or referring? Join our Systematic Training for guidance!

Midday Meeting

- Monday: Achiever Training
- Tuesday: Level Up Skills Training
- Wednesday: Business Opportunity
- Thursday: Compensation Plan
- **Friday:** FAQ and Membership Service

Language: English ZOOM ID : 89414008230 Passcode: 879425 PT 6:00 PM | CT 8:00 PM | ET 9:00 PM

Evening Meeting

Wednesday: Business Opportunity

zoom

Language: English ZOOM ID : 89414008230 Passcode: 879425 PT 1:00 PM | CT 3:00 PM | ET 4:00 PM

Need help with promoting or referring? Join our Systematic Training for guidance!

C



- Evening Meeting
 - Wednesday: Business Opportunity
 - Thursday: Compensation Plan
 - Monday: Achiever Training
 - **Tuesday:** Level Up Skills Training
 - **Friday**: Business Opportunity

Language: Chinese ZOOM ID: 89985340820 Passcode: 913 PT 7:00 PM | CT 9:00 PM | ET 10:00 PM (Friday) PT 8:00 PM | CT 10:00 PM | ET 11:00 PM

Morning Session

- Monday: Deal Case Insights
- **Tuesday:** Sales Skills Mastery
- Wednesday: Top Affiliate Spotlight

Language: Chinese ZOOM ID: 89985340820 Passcode: 913 PT 7:00 AM | CT 9:00 AM | ET 10:00 AM

zoom